UNITED WAY PETERBOROUGH AND DISTRICT Financial Statements Year ended March 31, 2024

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Year ended March 31, 2024

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of United Way Peterborough and District

Qualified Opinion

We have audited the financial statements of United Way Peterborough and District (the "organization"), which comprise the statement of financial position as at March 31, 2024, and the statement of operations and changes in fund balances and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies and other explanatory information.

In our opinion, except for the effects of the matter described in the Basis for Qualified Opinion paragraph, the accompanying financial statements present fairly, in all material respects, the financial position of the organization as at March 31, 2024, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO).

Basis for Qualified Opinion

In common with many not-for-profit organizations, the organization derives revenue from campaign contributions and other donations, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of the organization. Therefore, we were unable to determine whether any adjustments might be necessary to revenues other than grants, excess of revenues over expenses, and cash flows from operations for the years ended March 31, 2024 and March 31, 2023, current assets and net assets as at March 31, 2024 and March 31, 2023. Our audit opinion on the financial statements for the year ended March 31, 2023 was modified accordingly because of the possible effects of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements Management is responsible for the preparation and fair presentation of the financial statements in accordance with ASNPO, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the organization's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that



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INDEPENDENT AUDITOR'S REPORT, continued

includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements. As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Murphy & Chung

Professional Corporation
Chartered Professional Accountants
Authorized to practise public accounting bythe
Chartered Professional Accountants of Ontario

Statement of Financial Position

As at March 31, 2024

	C	perating Fund	Endowment Fund		r	March 31 2024	ľ	March 31 2023
		ASSETS						
CURRENT Cash and cash equivalents (Note 3) Short term investments (Note 4) Pledges receivable Interest and other receivables Prepaid expenses (and deposits) Due from (to) other funds	\$	730,212 500,000 27,390 35,114 40,400 (131,472)	\$	9,454 125,472 - 6,012 - 131,472	\$	739,666 625,472 27,390 41,126 40,400	\$	1,188,038 634,330 25,607 45,081 78,640
		1,201,644		272,410		1,474,054		1,971,696
INVESTMENTS (Note 4)		11,357		1,643,987		1,655,344		1,573,345 266,300
CAPITAL ASSETS (Note 6)	_	454,303		4 042 007		454,303		
	·	465,660 1,667,304	\$	1,643,987 1,916,397	\$	2,109,647 3,583,701	\$	1,839,645 3,811,341
CURRENT Accounts payable and accrued liabilities Deferred revenue	\$ \$	S AND FUNI 102,030 108,202	\$	- -	\$	102,030 108,202	\$	105,943 113,682
Deferred Capital Contributions Contributed Equity in Capital Assets (Note 7)		210,232 152,134 25,000		-		210,232 152,134 25,000		219,625 166,254 25,000
(Note 1)		387,366		-		387,366		410,879
	Fl	JND BALAN	CE			007,000		
Unrestricted Internally restricted (Note 8) Externally restricted (Note 8)		1,121,746 158,192		723,709 1,192,688		1,845,455 1,350,880		112,954 1,668,462 1,619,046
	_	1,279,938		1,916,397		3,196,335		3,400,462
	\$	1,667,304	\$	1,916,397	\$	3,583,701	\$	3,811,341

On behalf of the Board

Director

Director

See accompanying notes

Statement of Operations and Changes in Fund Balances For the year ended March 31, 2024

	 Operating Fund		Endowment Fund		March 31 2024	1	March 31 2023
REVENUE							
Campaign contributions Funds received from other United	\$ 1,042,060	\$	-	\$	1,042,060	\$	1,104,074
Ways	117,422		-		117,422		148,231
Nevada income	27,577		-		27,577		26,498
Backpacks	 18,713		-		18,713		17,061
Total campaign contributions	1,205,772		-		1,205,772		1,295,864
Investment income (loss) (Note 5)	35,549		139,470		175,019		(98,024)
Grants (Note 9) Funds received from other United	2,146,866		-		2,146,866		1,329,434
Ways - non campaign	23,169		-		23,169		63,794
Total revenue	3,411,356		139,470		3,550,826		2,591,068
Community & Program Funding Allocations/Designations to Community and Partner Agencies (Schedule A) Designations to other charities Community impact (Schedule B) Labour program (Schedule B) United Way of Canada membership fees Fundraising Investment management fees Campaign expenses - (Schedule B)	1,353,866 9,017 1,909,942 10,000 28,250 - 430,475		- - - - 13,406		1,353,866 9,017 1,909,942 10,000 28,250 13,406 430,475		913,343 6,594 1,629,972 29,683 26,297 14,418 379,857
Total expenditures	3,741,550		13,406		3,754,956		3,000,164
Excess of revenue over expenditures (expenditures over revenue)	(330,194)		126,064		(204,130)		(409,096)
Balance, beginning of year	1,467,992		1,932,473		3,400,465		3,809,558
Interfund transfers (Note 10)	 142,140		(142,140)		-		
Balance, end of year	\$ 1,279,938	\$	1,916,397	\$	3,196,335	\$	3,400,462

Statement of Cash Flows

For the year ended March 31, 2024

For the year ended March 31	•	Operating Fund		Endowment Fund		March 31 2024	Ŋ	March 31 2023
OPERATING ACTIVITIES Excess of revenue over expenditures (expenditures over revenue)		(330,194)	\$	126,064	\$	(204,130)	\$	(409,096)
Items not involving cash Amortization		27,767		-		27,767		12,456
Change in unrealized (gains) losses on investments		-		(92,186)		(92,186)		260,077
		(302,427)		33,878		(268,549)		(136,563)
Change in non-cash working capital iter Pledges receivable Interest and other receivables Prepaid expenses (and deposits) Accounts payable and accrued liabilities Deferred contributions Deferred revenue Due from (to) other funds	ms	(1,782) 2,607 38,236 (3,912) (14,120) (5,476) (95,410) (382,284)		- 1,350 - - - - - 95,410 130,638		(1,782) 3,957 38,236 (3,912) (14,120) (5,476) - (251,646)		(7,972) (19,981) (42,745) (20,832) 66,254 113,679 - (48,160)
INVESTING ACTIVITIES Net activity of short term and long term investments Purchase of capital assets		(1,271) (215,770) (217,041)		20,315 - 20,315		19,044 (215,770) (196,726)		(528,787) (230,596) (759,383)
FINANCING ACTIVITY Interfund transfers		142,140		(142,140)		_		-
Increase (decrease) in cash		(457,185)		8,813		(448,372)		(807,543)
Cash, beginning of year		,187,397		641		1,188,038		1,995,581
Cash, end of year	\$	730,212	\$	9,454	\$	739,666	\$	1,188,038

Notes to the Financial Statements March 31, 2024

1. Nature of Operations

United Way Peterborough and District ("the organization") is a provincially incorporated not-for-profit, charitable organization serving Peterborough City and County. The organization has adopted the mission "to empower everyone to improve lives and build strong communities".

2. Significant Accounting Policies

(a) Basis of accounting

These financial statements have been prepared using Canadian Accounting Standards for Canadian accounting standards for not-for-profit organizations.

(b) Fund accounting

In order to ensure observance of limitations and restrictions placed on the use of the resources available to the organization, the accounts are maintained in accordance with the principles of fund accounting. Under these principles, resources are classified for accounting purposes into funds that are in accordance with particular activities or objectives specified. These funds are classified as follows:

Operating fund - includes the results of day-to-day administrative and operating transactions.

Endowment fund - reflects both externally and internally restricted amounts. The externally restricted component consists of donations that were specifically designated by the donors to be held in perpetuity. The internally restricted component consists of unrestricted donations transferred to the fund, investment income not transferred to the operating fund, and unrealized gains. Donations that have been internally restricted may be disbursed by the organization as approved by the Board of Directors. Interest, dividends and realized gains earned may be disbursed by the organization.

(c) Revenue recognition

The organization follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenditures are incurred. Unrestricted contributions are recognized as revenue when received or receivable when the amount to be received can be reasonably estimated and collection is reasonably assured.

Restricted contributions to the Endowment Fund are recorded as revenue when received. Expenses are recorded as incurred.

Investment income is recognized as revenue when earned in the appropriate fund.

Pledges receivable are pledges outstanding at year end and include campaign pledges from other United Ways along with pledges from corporate and not-for-profit organizations. Management reviews and adjusts the pledges to their estimated net realizable value.

Notes to the Financial Statements March 31, 2024

2. Significant Accounting Policies, continued

(c) Revenue recognition, continued

Grant revenue represents funds received from federal, provincial and municipal governments for programs administered by the organization. The related program expenses and grant disbursements are included in the community and program funding section of the statement of operations. Grants are recognized as revenue in the period in which events giving rise to the transfers occur, providing the transfers are authorized, any eligibility criteria have been met, and reasonable estimates of the amounts can be made. Enabling Accessibility Fund grant is being recognized at the rate of depreciation for the renovation.

(d) Contributed services

Contributions of materials and services are not recognized in the financial statements because the fair value is not readily determinable.

(e) Allocated expenses

The organization allocates general management and administrative costs.

General Management and Administrative Costs

Campaign 35.0% Community Impact 65.0%

(f) Capital assets

Capital assets are recorded at cost. The organization provides for amortization using the straight-line method at rates designed to amortize the cost of the capital assets over their estimated useful lives. The annual amortization rates are as follows:

Buildings25 yearsBuilding equipment8 yearsOffice equipment2 to 5 yearsLeasehold improvements15 years

Contributed equity in capital assets represents conditional contributions received by the organization specifically for the purpose of acquiring assets and are not deducted from the cost of the assets.

Notes to the Financial Statements March 31, 2024

2. Significant Accounting Policies, continued

(g) Management estimates

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period.

Key areas where management has made complex or subjective judgments (often as a result of matters that are inherently uncertain) include, among others, pledges receivable, accounts payable and accrued liabilities, deferred revenue, useful lives of capital assets and amortization. Actual results could differ from these and other estimates, the impact of which would be recorded in future periods.

(h) Income taxes

The United Way Peterborough and District is registered as a charitable organization under the Income Tax Act (the "Act") and, as such, is exempt from income taxes. In order to maintain its status as a registered charity under the Act, United Way must meet certain requirements within the Act. In the opinion of management, these requirements have been met.

(i) Financial instruments

All financial instruments are initially recorded at fair value when acquired or issued.

Investments quoted in an active market are subsequently measured at fair value with changes in fair value being recognized on the Statement of Operations in investment income. All other financial instruments are reported at cost or amortized cost less impairment, if applicable.

Financial assets are tested for impairment when changes in circumstances indicate the asset could be impaired.

Transaction costs on the acquisition, sale or issue of financial instruments are expensed for those items remeasured at fair value at each balance sheet date and charged to the financial instrument for those measured at amortized cost.

3. Cash and Cash Equivalents

The bank accounts are held at a Canadian chartered bank and earn nominal rates of interest.

Notes to the Financial Statements March 31, 2024

4.	Investments									
		Operating Fund		•		İ	March 31 2024	March 31 2023		
	Fixed income Mutual funds Canadian equities Foreign equities	\$	500,000 11,357 - -	\$	732,151 166,091 504,494 366,723	\$	1,232,151 177,448 504,494 366,723	\$	1,274,816 166,426 390,789 375,644	
	Less short term		511,357 (500,000)		1,769,459 (125,472)		2,280,816 (625,472)		2,207,675 (634,330)	
	Long term	\$_	11,357	\$	1,643,987	\$	1,655,344	\$	1,573,345	

Fixed income investments consist of interest-bearing notes earning interest in the range of 1.76% to 6.65% with maturity dates ranging between July 2024 and February 2034.

Fixed income investments maturing in the next year are classified as short-term while mutual funds, equities and fixed income investments with later maturity dates are classified as long-term.

5.	Investment income (loss)							
						2024		2023
	Dividends, interest and other Realized gains on disposal o Change in unrealized gains (f inve				\$ 90,292 (7,459) 92,186	\$	55,515 106,538 (260,077)
					ı	\$ 175,019	\$	(98,024)
6.	Capital Assets							
			2024		2024 cumulated	2023		2023 cumulated
			Cost	An	nortization	Cost	An	nortization
	Land Building Office equipment Building equipment Capital renovation	\$	21,000 74,099 172,838 25,763 421,498	\$	- 74,099 157,724 14,952 14,120	\$ 21,000 74,099 154,396 25,765 224,169	\$	- 74,099 146,509 12,521 -
			715,198		260,895	499,429		233,129
	Net book value		\$ 4	54,3	03	\$ 2	66,3	300

Notes to the Financial Statements March 31, 2024

7. Contributed Equity in Capital Assets

Contributed equity in capital assets represents conditional contributions received by the organization specifically for the purpose of acquiring such assets. Contributions totaling \$25,000 were received to fund the purchase of the Stewart Street property. The terms on which the contribution was made state that in the event of a wind up of the United Way Peterborough and District the amount of \$25,000 will be repayable.

8. Internally Restricted Operating Funds

(a) Internally restricted operating funds have been restricted by the Board of Directors of the United Way Peterborough and District and consist of:

	Res	Operating serve Fund	Res	Strategic serve Fund	Re	Capital serve Fund	2024	2023
Beginning Balance Transfers from/(to)	\$	774,945	\$	10,000	\$	411,899	\$ 1,196,844	\$ 966,810
unrestricted		(51,451)		(10,000)		(13,647)	(75,098)	230,034
Ending Balance	\$	723,494	\$	-	\$	398,252	\$ 1,121,746	\$ 1,196,844

The Board of Directors established a Capital Reserve Fund to plan for capital reinvestment without impacting the operating budget. A strategic reserve fund was established to enable the Organization to fund strategic directions that may arise without impacting the operating budget and to support partner agencies in times of temporary cash flow constraints caused by unforeseen circumstances. An Operating Reserve Fund is also maintained with a target amount between three to six months of annual partner agency allocations and operating expenditures to enable the Organization to sustain operations through any short-term fluctuations in donations or funding payments.

(b) Within the operating fund, externally restricted funds have been restricted for specific purposes by the donor. The balance consists entirely of the Emergency Disaster Fund which was created as a result of the 2004 Peterborough flood. The purpose of this fund is to assist voluntary sector organizations at a time when a natural disaster impacts the City or County of Peterborough and affects their ability to operate as intended.

Notes to the Financial Statements March 31, 2024

9. Grants

	2024	2023
Government of Canada - Reaching Home Community Services Recovery Fund Canada Summer Jobs Enabling Accessibility Fund	\$ 1,673,029 455,263 4,454 14,120	\$ 1,308,747 12,741 7,946
	\$ 2,146,866	\$ 1,329,434

Enabling Accessibility Fund is recognized in revenue as the related amortization expense is incurred.

10. Interfund Transfers

The interest, dividends and realized gains, net of fees, earned in the Endowment Fund are transferred to the Operating Fund on an annual basis, and total \$142,140 (2023 - \$147,207).

11. Financial Instruments

Transactions in financial instruments may result in an entity assuming or transferring to another party one or more of the financial risks described below. The required disclosures provide information that assists users of financial statements in assessing the extent of risk related to financial instruments.

(a) Interest rate risk

Interest rate risk is the risk that the value of financial instruments will fluctuate due to changes in market interest rates. The value of fixed income securities will generally rise if interest rates fall and conversely fall when rates rise. The value of equity securities changes with stock market conditions, which are affected by market conditions and a general economic outlook. The equity securities are also affected by the future outlook of the company and changes in interest rates (if applicable). The organization is also subject to gains/losses on fluctuations in securities denominated in other than Canadian dollars. These risks are generally outside the control of the organization but are mitigated by the organization's investment policies, which prescribe the asset mix of investments including the amount of foreign content and credit ratings of bond issuers.

(b) Credit risk

The organization has credit risk related to pledges receivable from prior year's campaign and other receivables, which amount to \$62,504 (2023 - \$63,328). Credit risk is the risk that one party to a transaction will fail to discharge an obligation and cause the other party to incur a financial loss. The organization reduces its exposure to credit risk by creating an allowance for bad debts when applicable. The organization monitors and assesses the collectability of pledges receivable based on past experience to derive a net realizable value. In the opinion of management the credit risk exposure to the organization is low.

(c) Currency risk

Notes to the Financial Statements March 31, 2024

11. Financial Instruments, continued

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The organization has foreign currency denominated cash, fixed income investments and equity securities quoted in an active market of \$366,723 (2023 - \$375,644). The organization's investment policies limit the amount of foreign investment content, which mitigates their exposure of losses related to currency fluctuations in these securities.

(d) Liquidity risk

The organization has liquidity risk related to accounts payable and accrued liabilities of \$102,030 (2023 - \$105,946). Liquidity risk is the risk that the organization cannot repay its obligations when they become due to its creditors. The organization reduces its exposure to liquidity risk by ensuring that it documents when authorized payments become due and maintains an adequate amount of cash to cover operating expenses. In the opinion of management the liquidity risk exposure to the organization is low and is not material.

Schedule A - Funds Distributed to Community and Partner Agencies

	2024	2023
All Saints' Anglican Church Big Brothers and Big Sisters Association of Ptbo. Inc. Bridges Peterborough - Bedford House Camp Kawartha Inc. Canadian Mental Health Association, HKPR Branch Community Care Peterborough Community Counselling and Resource Centre Community Living Trent Highlands Elizabeth Fry Society of Peterborough Food For Kids - Peterborough Public Health GreenUP John Howard Society of Peterborough Kawartha Sexual Assault Centre Kawartha World Issue Centre New Canadians Centre Peterborough Nogojiwanong Friendship Centre Ontario 211 Services Peterborough Aids Resource Network Peterborough Folk Festival Peterborough Folk Festival Peterborough Reintegration Services Peterborough Reintegration Services Peterborough Youth Services Reframe Peterborough International Film Festival St Joseph's at Fleming Long Term Care Home Trent Valley Literacy Association YES Shelter for Youth & Families	\$ 5,000 80,124 - 37,577 40,062 132,111 80,124 42,733 128,417 12,600 2,100 53,417 190,126 10,500 57,867 75,094 5,000 34,720 64,467 2,500 18,844 10,000 48,968 46,298 35,813 2,400 47,811 62,318 26,887	7 50,873 6 36,459 7 5,000 7 50,873 8 40,698 7 50,873 9 12,000 9 55,112 1 5,000 1 33,067 7 50,873 9 10,000 7 55,112 1 - 5,000 1 33,067 7 50,873 9 1 25,436 1 1 25,436 1 25,436 1 3 59,351

Schedule B - Schedule of Expenses

March 31, 2024

	Mar	Seneral nagement and inistration	Ca	ampaign	C	ommunity Impact	Labour Program		2024	2023
EXPENSES										
Salaries and employee benefits	\$	178,623	\$	222,695	\$	233,632	\$ _	\$	634,950	\$ 663,495
Operating expenses	•	11,958	•	77,377		12,922	-	•	102,257	102,177
Office expenses		78,865		14,138		-	-		93,003	87,914
Occupancy expenses		62,741		-		-	-		62,741	42,512
Community Funding and Priorities	-	-		-		1,447,466	10,000		1,457,466	1,144,214
Administration costs distributed to		332,187		314,210		1,694,020	10,000		2,350,417	2,040,312
campaign/programs		(332,187)		116,265		215,922	-		-	
Total 2024	\$	-	\$	430,475	\$	1,909,942	\$ 10,000	\$	2,350,417	\$ 2,040,312