

WHAT DOES  
**LOCAL LOVE**  
LOOK LIKE?

**2018/2019**  
ANNUAL REPORT



**United Way**  
Peterborough & District  
[uwpeterborough.ca](http://uwpeterborough.ca)

### Mission

Improve lives and build community by engaging individuals and mobilizing collective action

### Values

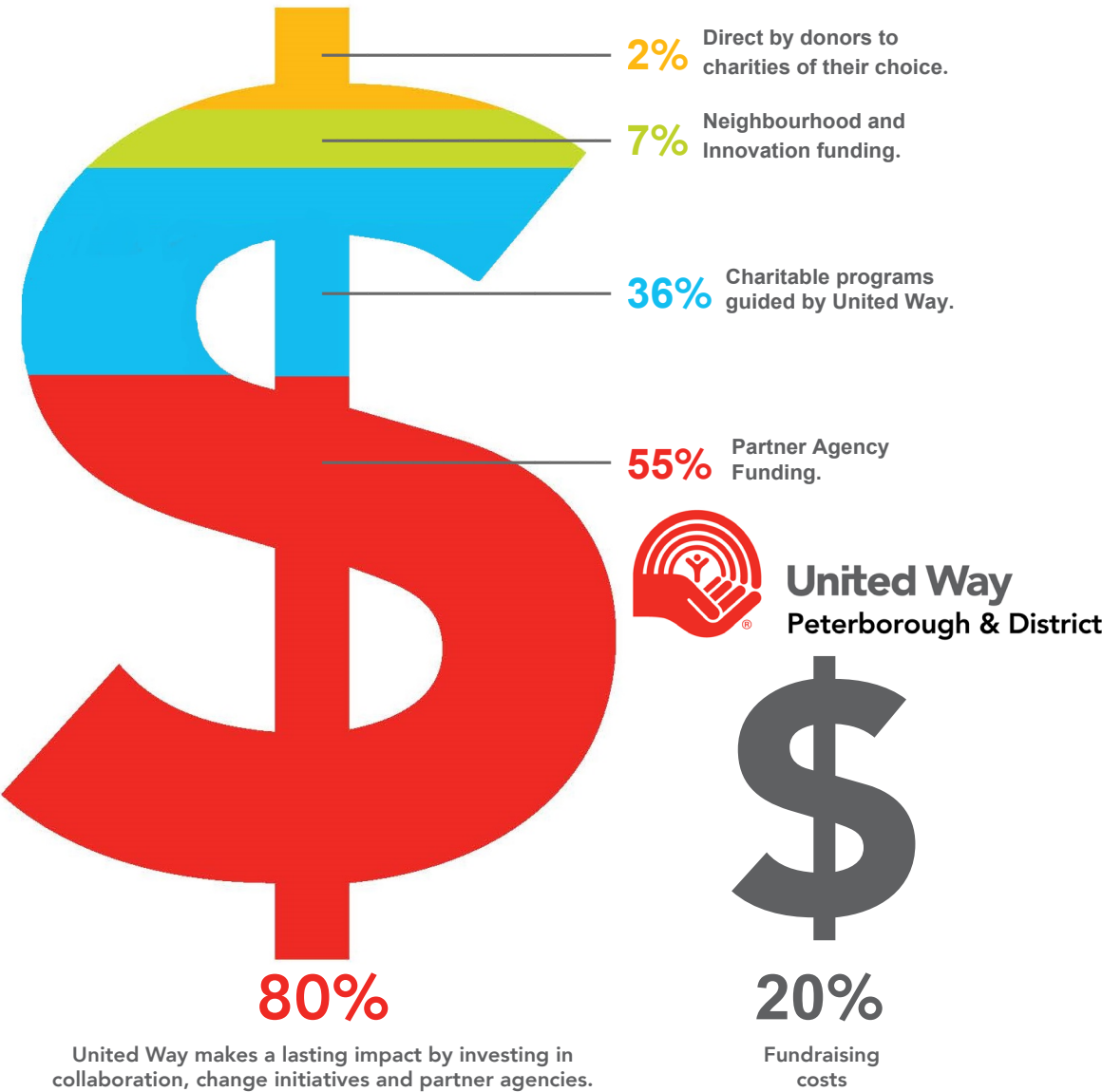
- Demonstrate trust, integrity, transparency, inclusivity and respect
- Energize and inspire volunteerism and volunteer leadership
- Endorse innovation, partnerships, collective action
- Provide non-partisan leadership
- Embrace diversity

### Promise

Create opportunities for a better life

Where your dollars go...

80 cents of every dollar raised by United Way is invested in our community.



All information based on Audited Financials.

Report of the Chair and CEO



Karen Wilson  
CHAIR, BOARD OF DIRECTORS



Jim Russell  
CHIEF EXECUTIVE OFFICER

This past year was full of #LocalLove. Starting with the extraordinary leadership of Megan Murphy as our Campaign Chair. She brought an energy rare, and a fulsome spirit, inspiring all who met her with stories from the heart, and a passion for Peterborough. She asked us as a community to listen to each other, tell our tales: of gratitude, of suffering, of hope, of succour-to appreciate how we need one another, and reminding always, always, that strong resilient communities thrive when each of us are supported to be our best. We were graced by Megan and her drive and caring, and we say a simple heartfelt thank you!

As always, the community rose to the challenge of this year’s campaign raising a remarkable 1.735 million dollars, and we say again, thank you!

That success allows us to invest in our community around issues of metal health, partner violence, poverty reduction, food justice, homelessness, ensuring that key issues are unignorable in this place that we call home.

Once again, the core of volunteers who served on all of our committees was stellar and for their commitment and counsel we say, thank you!

From time to time staff will move on and this year was marked by our Director of Philanthropic Impact, Lisa Smith moving on. For her service these last 13 years, we say thank you!

To our partner agencies, who face daily the challenges of meeting needs in our community, with professionalism, passion, and resolve, we say humbly, thank you!

Finally, to anyone that calls Peterborough home, and wants to be part of building on what is great, we say join us as we work together to face issues, be inclusive and ensure that everyone has an opportunity to prosper.

Respectfully submitted,

Karen Wilson  
Chair, Board of Directors

Jim Russell, B.S.W., M.S.W.  
Chief Executive Officer

LOVE LOCAL LOVE LOCAL LOVE



# Campaign Chair Report



Megan Murphy  
2018 CAMPAIGN CHAIR

Chairing the United Way Campaign was a highlight of my year. It was an honour and a privilege to have been asked to play a role in such a storied organization. A successful campaign requires the commitment of an “army of kindness”, and to those soldiers, I offer my immense gratitude. Thank you to the thousands of individual donors who opened their hearts and their piggy banks to give back to this community. Thank you to the hundreds of work places that championed the efforts of the United Way. Thank you to the many brave folks who answered my “50 People, 1 Peterborough” video questions. Thank you to Rob Hamm who courageously shared his story of addiction and recovery, so that others might benefit from his lived experience. Thank you to this city for embracing some ‘out of the box’ ideas, like the downtown chalkboards. I believe the more we share, the more we heal. Thank you to the United Way staff, board members and my cabinet of fearless leaders. You gave of your time, talent and heart, and in so doing, made Peterborough and County, a better place to live.

I’m a storyteller, or more aptly in this position, I was a story sharer. I have been humbled by the agencies that literally opened their doors to me and showed me what it is they do every day to help people. Thank you for doing tough and important work, in often misunderstood, but completely necessary sectors. You are unsung heroes. Thank you for creating innovative ways to address difficult issues. Thank you for championing the goodness in people.

Moving forward, it’s important that we continue to take responsibility for both the poverty and the privilege in our community, and that we continue to invest in our greatest asset – our people. When I said yes to the role of 2018 Chair, I was hoping that I could make a difference, that I might possibly change a life. Little did I know that life would be my own.

Onward to great success in the 2019 Campaign!

Megan Murphy  
2018 Campaign Chair

# Labour Report

Engagement with the Labour community continues to be strengthened as we work closely with the unions at some of our biggest employers in Peterborough, City and County.

Tampon Tuesday, the signature Labour-United Way-Bell Media event, had its 3rd anniversary on March 5 of this year with Suzanne Galloway, executive director of the 360 Nurse Practitioner led clinic as the keynote speaker.

Union members and individuals collected menstrual products in their workplaces and brought them to The Junction for an evening of facts and fun. The products were delivered to Crossroads at YWCA, KSAC, YES Shelter and the Brock Mission’s Cameron House. We added two more locations this year – the 360 Clinic and Victim Services of Peterborough Northumberland.

We tried different tactics in this campaign. At KPRDSB there was a union appointed Charity Co-ordinator in most of the schools. The four unions at PRHC held a carnival day at the hospital and the workers at Genpak, many of them members of Unifor Local 685, continue to have stellar campaigns.

The unions are also instrumental in the amazing results at Trent University. Thank you to union leadership and members who helped in any way with our 2018 campaign. We deeply appreciate the ongoing support shown by the Peterborough & District Labour Council.

# Our Media Partners

United Way depends on the generous support of our media partners to convey our messages across the City and County of Peterborough. We gratefully acknowledge the following media for their generous support.

- Bell media (Country 105/Energy 99.7 Radio)
- CHEX Television
- CORUS (WOLF 101.5/100.5 Fresh Radio)
- kawarthaNOW.com
- Lakefield Herald
- Moving Media Canada Inc.
- My Broadcasting Corporation (Oldies 96.7)
- Peterborough This Week
- PtboCanada
- SNAP Peterborough
- The Peterborough Examiner



Your investment helps people meet their basic needs through:

- Food Security
- Housing Access & Stability
- Financial Literacy & Income Growth



Your investment helps people gain skills and realize their potential through:

- Education and Life Skills for Youth
- Supports for Families
- Employment and Skills Training



Your investment helps people establish:

- Healthy Aging for Older Adults
- Mental Health & Addictions Recovery
- Violence or Trauma Resilience
- Inclusive Community



# Investing for Impact



## PARTNER AGENCY ALLOCATIONS

Big Brothers, Big Sisters of Peterborough	\$	76,309
Canadian Mental Health Assoc. Peterborough	\$	38,154
Community Care Peterborough	\$	55,112
Community Counselling & Resource Centre	\$	76,309
Community Living Trent Highlands	\$	40,698
Elizabeth Fry Society Peterborough	\$	50,873
Food For Kids – Peterborough Public Health	\$	12,000
John Howard Society of Peterborough	\$	50,873
Kawartha Sexual Assault Centre	\$	36,459
TRACKS Youth Program	\$	10,000
New Canadians Centre	\$	55,112
211 Ontario	\$	5,000
PARN	\$	33,067
Peterborough Reintegration Services	\$	46,633
Peterborough Child & Family Centres	\$	50,873
Peterborough Youth Services	\$	44,090
Trent Valley Literacy Association	\$	25,436
YES Shelter for Youth & Families	\$	59,351
YWCA of Peterborough, Victoria & Haliburton	\$	76,309

## NEIGHBOURHOOD FUNDING

One Roof Finance & ID Hub	\$	4,700
The River Magazine	\$	2,500
NB Discovery Mural	\$	2,500
Inspire Women's Portrait Project	\$	3,000
Peterborough Folk Festival	\$	2,000
Garden Stewardship Program	\$	3,000
Communication Displays at PTBO Zoo	\$	2,300

## UNITED WAY PETERBOROUGH SUPPORTED INITIATIVES

Age Friendly Peterborough	\$	81,405
Organizational and Community Development		300,547
Coats for Kids & Adults Too	\$	
Training & Consulting Services	\$	
Housing is Fundamental	\$	
Basic Income: The Time Has Come	\$	
Day of Caring	\$	
Tampon Tuesday	\$	
Seeing is Believing Tours	\$	
Labour Programs and Services		58,939
Peterborough Precarious Employment Research Initiative	\$	
Labour Community Advocate Training	\$	
Designations to other Charities		68,404
Homelessness Partnering Strategy		208,261
Fourcast	\$	
YES Shelter for Youth & Families	\$	
iCountPtbo – Homelessness Enumeration	\$	

TOTAL  
COMMUNITY  
INVESTMENT



1,580,214





# Leadership Donors | 2018

Our leadership donors show their Local Love and we thank them!

**Pathfinder \$5000 +**

Glen Colborne Fund  
Wilma J. Doughty  
Brian & Judy Doughty  
Michael Evans &  
    Heather Gardiner Foundation  
Steve & Maureen Henderson  
Isabel & Dr. James P. Henniger  
William T. & Dorothy Hunter  
Robert Lapum  
Ingrid R. Layer  
Robert & Nancy Martin Family Trust  
David & Patricia Morton  
Graeme Ross  
3 Anonymous

**Patrons \$2500 - \$4999**

Shelley M. & James Adair  
Kim & Curtis Bryan  
John W. & Barbara Burbidge  
Tony Davidson  
Rich & Laura Daynes  
Gordon A. & Julie Deck  
Ruth Gill Foundation  
Leo Groarke  
Marcus G. Harvey  
Suzanne K. Hooke  
Roy H. Layer  
David Martin & Yvonne Foster  
Eileen M. & Edward McCormick  
J.R. & Janie McGee

David Newhouse  
Harry & Sylvia Pearson  
Otto & Marie Pick  
    Charitable Foundation  
Dr. John Reesor  
John A. & Nancy Ross  
Jim Russell  
Linda & Alan Slavin Fund  
Emma Taylor  
Matthew Temple  
George & Margaret Tough  
Gordon & Valerie Watkins  
4 Anonymous

**Builders \$1500 - \$2499**

Tim and Shelley L. Barrie  
Dr. Deborah P. Berrill &  
    Dr. Michael Berrill  
BG Family Fund  
William Blair  
Stephen Bocking  
Don Bocking & Anne Morawetz  
Jonathan Bordo & Doreen Small  
John & Ruth Brandow  
Margaret J. Cleveland  
Ian Cox  
James & Wilma Dick  
Dr. Catherine Eimers  
David Fell  
Dr. Chris Fleming  
Dr. Bruce Gibson  
Jon & Shelagh Grant

Dr. George Hamilton  
Donald J. & Gwen Harterre  
Goodith F. Heeney  
Jim & Judi Hendry  
Dr. Richard Heyden &  
    Dr. Shellet Martel  
John Holmes  
Dr. Laura L. Hudgins  
Gord & Olivia James  
Garry E. James  
George A. Kovacs  
Yves & Janet Lafortune  
Douglas Lavery  
Ian MacNeill  
Scott Mancini  
Keith & Joyce M. Manser  
Clare E. Matthews  
Mary-Ann T. Meagher  
Mike Melnik  
Rev. Josephine Mewett  
Janice Millard  
Janna and John K. Miller  
Andy Mitchell  
Ronald Moloney  
Jacqueline Muldoon  
Victor L. Pathe  
Dr. Elizabeth A. Popham  
Dr. Stephan C. Ragaz  
Joanne Richmond  
Dr. Nona Robinson  
Chris W. Russell  
David & Beverly Sherwin

Christine Stewart  
Douglas F. Walker  
    Professional Corporation  
Gregg D. White  
Bruce & Shirley Whitney  
David & Norma Wills  
Karen Wilson  
Dr. Kaetlen Wilson  
Rachel Wortis  
10 Anonymous

**Leaders \$1200 - \$1499**

Kate M. Allen  
Bill & Nancy Backlund  
Peri J. Ballantyne  
Ann Barrett  
Monique Beneteau  
Tom & Grace Bennett  
Darcy J. Bonner  
Sherry A. Booth  
Rebecca Brady  
Barbara M. Cameron  
Dr. Nadine Changfoot  
Robert Clarke  
Laurie A. Corrigan  
Wendy Crowley  
Dr. Ray Dart  
Julie Davis  
David L. de Launay &  
    Patricia Quinn  
Kim F. Dolan  
Melissa Doyle  
Anne Marie Duncan

Marc Duquette  
Dr. Paul Elliott &  
    Anne Elliott  
John Fekete  
Nancy Fischer  
Jerri-Lee Gardner  
Scott Gilbert  
Rhonda L. Gilchrist  
Merritt E. Gordon  
Wayne W. & Anne Hare  
Dr. Sarah Harvie  
Stephen D. Hill  
Robert G. Jameson  
Anthony Kellner  
Kerry Lucas  
Jean Luyben  
Charlyne E. MacDonald  
Peter & Marilyn  
    MacLoughlin  
Luisa Magalhaes  
Dr. Barbara E. Mann  
Jane Mark  
John D. & Andrea  
    Mazziotti  
Tammy McCaughley  
Kelly A. McGuire  
Mel A. McLeod  
Linda Mitchelson  
David Moloney  
Jaime A. Morales  
Rebecca Morgan Quin  
Opal Murphy  
Dr. Brian J. Noble &  
    Dr. Nora Fortune

Sheryl Oliver  
Colleen O'Manique  
Aimee O'Reilly &  
    Coby Stalteri-Fewings  
Brian J. O'Toole  
Steven J. & Louise Pillar  
Matthew Reesor  
Guy Ridgway  
Jennifer A. Ross  
Mark L. Russell  
Stephanie L. Rutherford  
Nicola Sanzo  
Susan Sauve  
Allison Schultz  
Alex Smith  
Dale & Bernice Standen  
Kathleen Staves  
Myra C. Stephen  
Dawn E. Straka  
Dr. Susan Sudbury  
Greg Thomas  
Wayne Toms  
Dr. Arthur Turner &  
    Margaret Jane Turner  
Tara Whibbs  
Jocelyn S. Williams  
Sara Wilson  
Susan E. Wurtele  
12 Anonymous





# Special Recognition

## Thank You

We want to thank all of the community citizens listed below who volunteer with United Way of Peterborough & District. We appreciate the efforts of people who help make the City and County of Peterborough a better place to live and work.

### Board of Directors

Karen Wilson, *Chair*  
Amanda Mellegers,  
*Treasurer*  
Jim Hendry, *Chair CIC*  
Charlene Avon, *Labour Rep*  
Greta Glanville, *Labour Rep*  
Kathy Neill,  
*Partner Agency Rep*  
Teresa Jordan,  
*Partner Agency Rep*  
Michael Andrews  
Robbie Brooks  
Melissa Doyle  
Stephen Kylie  
David Martin  
Bill Morris

### Finance Committee

Amanda Mellegers, *Chair*  
Mark Graham,  
*Partner Agency Rep*  
Mike Baxter  
Robbie Brooks

Ashley Collins  
Steve Henderson  
David Martin  
Clint Nihill  
Meghan Valentine

### 2018 Campaign Cabinet

Megan Murphy, *Chair*  
David Berger  
Darcy Bonner  
Correen Day  
Marcus Harvey  
Ron Kronstein  
Lisa Marinzell  
Michael Nasello  
Sue Sharp  
Cynthia Weaver  
Charlina Westbye

### Community Impact Committee

Jim Hendry, *Chair CIC*  
Danielle Belair  
Don Bocking  
Sean Conway  
Nancy Fischer  
Leslie Hamilton  
Bill McNabb  
Christie Nash  
Sheila Olan-McLean

### Homelessness Partnering Strategy Community Advisory Board

Dorothy Olver, *Chair*  
Shirley Brown  
Bonnie Clark  
Darlene Cook  
Meagan LaPlante  
Bill McNabb  
Keith Riel  
Maisie Watson

### 2018 Campaign Loaned Representative

Julie O'Neill

### Office & Administration Volunteers

Courtney Beer  
Amanda Belanger  
Kristine Biglow  
Karen Cameron  
Kevin Charlton  
Ancy D'Cunha  
Jim Dick  
Austin Gahagan  
Peter Galione  
Katrina Kilby  
Jean-Luc Lemery  
Lorianne Mels  
Meghan Olver  
Scott Peterson  
Lori Quilty  
Norma Wills

### Workplace Envelopes Preparation

Jorja Barclay  
Kristine Biglow  
Judy Bryan  
Les Bryan  
Kevin Charlton  
Jim Dick  
Elaine Emery  
Lori Quilty

### Backpacks for Kids Volunteers

Jorja Barclay  
Cathy Berges  
Judy Bryan  
Les Bryan  
Kevin Charlton  
Ashley Chynoweth  
Elaine Emery  
Lesley Hamilton  
Michelle Hennessey  
Jeff Hopkins  
Jenn Hyndman  
Kelly Johnson  
Susanne Kuhl Morgen-Hille  
Lisa Marinzell  
Chunyan Mi  
Lori Quilty  
Elyse Sawdon  
Siemens employees  
Louisa Vatri  
Ventra employees

### Coats for Kids Volunteers

Tom Bennett  
Judy Bryan  
Les Bryan  
Linda Chopping  
Alaina Connolly  
Betty Cree  
Sandra Dunn  
Alissa Dykstra  
Wendy Goodes  
GPS Storage  
Grainger Cleaners  
Dan Hennessey  
Rain Hooper  
Eric Howson  
Lakefield College School  
Chris Kawalec  
Kawartha Hooks and  
Needles Guild  
Kent Cleaners  
Angela Larabie  
David Martin  
Sue Mazziotti-Armitage  
Mazziotti & Associates  
Peewee "A" Petes  
Mitts For Kids  
volunteer knitters  
Alyssa McDonald  
Doug McDonald  
McWilliams Movers  
Michelle Mills,  
plus several  
student volunteers

Megan Murphy  
Angela Oran  
Heidi Oran  
Brian O'Toole  
Lori Quilty  
Peterborough-Kawartha  
Rotary Club  
Peterborough Square  
Diane Raper  
Wendy Thomas,  
plus several  
student volunteers  
Vinnies  
Dave Warda  
Windsor Cleaners  
Kim Winter

### Training Centre Facilitators

Martin Barclay  
Cathy Berges  
Eva Kennedy  
Jason King  
Lynn Marie Landry  
Amanda Mellegers  
Chris Russell  
Bill Templeman  
Karen Wilson

### Landscaper Extraordinaire

Jerry Schweir

## Our Dedicated Staff

Sarah Deveaux  
Rhonda Gilchrist  
Stephanie Levesque  
Aimee O'Reilly  
Erica Richmond  
Jim Russell  
Rebecca Weiss  
Lisa Smith – Left March 2019

# Auditor's Report | 2018 - 2019

REPORT OF THE INDEPENDENT AUDITOR ON THE SUMMARY FINANCIAL STATEMENTS

To the Board of Directors of United Way of Peterborough and District

## Qualified Opinion

The summary financial statements, which comprise the summary statement of financial position as at March 31, 2019 and the summary statements of operations, changes in fund balances and cash flows for the year then ended, and related notes, are derived from the audited financial statements of United Way of Peterborough and District (the "Organization") for the year ended March 31, 2019.

In our opinion, except for the possible effects of the matter described in the Basis of Qualified Opinion section of our report, the accompanying summary financial statements are a fair summary of the audited financial statements.

## Basis of Qualified Opinion

In common with many charitable organizations, the Organization derives revenue from campaign contributions and other donations, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to the amounts recorded in the records of the Organization. Therefore we were not able to determine whether any adjustments might be necessary to revenues other than grants, excess of revenue over expense, and cash flows from operations for the years ended March 31, 2019 and 2018, current assets as at March 31, 2019 and 2018, and net assets as at April 1 and March 31 for both the 2019 and 2018 years. Our audit opinion on the summary financial statements for the year ended March 31, 2018 was modified accordingly because of the possible effects of this limitation in scope.

## Summary Financial Statements

The summary financial statements do not contain all the disclosures required by the Canadian accounting standards for not-for-profit organizations. Reading the summary consolidated financial statements and the auditor's report thereon, therefore, is not a substitute for reading the Organization's audited financial statements and the auditor's report thereon.

## The Audited Financial Statements and Our Report Thereon

We expressed a qualified audit opinion on the audited financial statements in our report dated June 10, 2019.

## Management's Responsibility for the Summary Financial Statements

Management is responsible for the preparation of the summary financial statements in accordance with Canadian accounting standards for not-for-profit organizations.

## Auditor's Responsibility

Our responsibility is to express an opinion on whether the summary financial statements are a fair summary of the audited financial statements based on our procedures, which were conducted in accordance with Canadian Auditing Standard (CAS) 810, *Engagements to Report on Summary Financial Statements*.

*BDO Canada LLP*

Chartered Professional Accountants, Licensed Public Accountants

Peterborough, Ontario  
June 12, 2019

# Treasurer's Report | 2018



**Amanda Mellegers**  
TREASURER

The year ended March 31, 2019 was a positive one from a financial perspective for the United Way of Peterborough and District. Overall campaign contributions came in higher compared to the prior year and the year ended with a surplus. The organization is happy to report that there was an overall increase to the funds distributed during the year.

Total revenue for the year was \$2.07 million and consisted of \$1.67 million in campaign income,

\$133,000 of investment income, \$212,000 of grants and the remainder consisting of program, Nevada, and other.

Total expenditures for the year were \$1.95 million. The majority of the expenditures related to contributions to member agencies, designations to other charities, age friendly initiative and neighborhood funding which amounted to \$1.01 million. Program expenses, including organization and community development, labour and homelessness, totaled \$568,000, United Way of Canada membership fees totaled \$18,000 and fundraising expenses totaled \$339,000.

The organization's total assets as at March 31, 2019 amounted to \$2.86 million, a small decrease of \$54,000 from the prior year. Cash and investments made up 95% of the asset balance with the remainder consisting of pledges receivable, other receivables, prepaid expenses and capital assets.

After subtracting the organization's total liabilities of \$156,000, mainly consisting of accounts payable and accruals, the organization was left with a total fund balance of \$2.70 million. The endowment fund accounted for \$1.71 million of the total, with the remainder belonging to the operating fund.

I would like to thank the Finance Committee for their contributions of time and expertise and the staff for their diligent, accurate and thoughtful work throughout the year.

*The Statement of Financial Position and Statement of Operations here have been extracted from the audited financial statements for the fiscal year ended March 31, 2019, which were audited by BDO Canada LLP. The audited financial statements were reviewed by our Finance Committee and approved by our Board of Directors. The complete financial statements, including the independent auditor's report and notes to the financial statements, are available on our website at [www.uwpeterborough.ca](http://www.uwpeterborough.ca).*



Amanda Mellegers, CPA, CA  
Treasurer, United Way Board of Directors

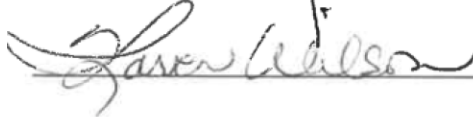


# Financial Report | 2018 - 2019

## STATEMENT OF FINANCIAL POSITION

	Operating Fund	Endowment Fund	March 31 2019	March 31 2018
<b>Assets</b>				
<b>Current</b>				
Cash and bank (Note 3)	\$ 965,228	\$ 29,820	\$ 995,048	\$ 579,542
Short term investments (Note 4)	-	152,762	152,762	570,070
Pledges receivable	22,882	-	22,882	25,721
Interest and other receivables	44,910	8,999	53,909	123,881
Prepaid expenses	31,128	-	31,128	34,183
Due from (to) other funds	34,870	(34,870)	-	-
	1,099,018	156,711	1,255,729	1,333,397
Investments (Note 4)	6,477	1,555,272	1,561,749	1,540,860
Capital assets (Note 5)	38,559	-	38,559	35,410
	\$ 1,144,054	\$ 1,711,983	\$ 2,856,037	\$ 2,909,667
<b>Liabilities and Funds Balances</b>				
<b>Current Liabilities</b>				
Accounts payable and accruals	\$ 130,669	\$ -	\$ 130,669	\$ 293,072
Deferred revenue	-	-	-	7,068
	130,669	-	130,669	300,140
Contributed equity in capital assets (Note 6)	25,000	-	25,000	25,000
	155,669	-	155,669	325,140
<b>Fund Balances</b>				
Unrestricted	150,139	-	150,139	-
Internally restricted (Note 7a)	680,054	119,220	799,274	847,131
Externally restricted (Note 7b)	158,192	1,592,763	1,750,955	1,737,396
	988,385	1,711,983	2,700,368	2,584,527
	\$ 1,144,054	\$ 1,711,983	\$ 2,856,037	\$ 2,909,667

On behalf of the Board:

 Director

 Director

# Financial Report | 2018 - 2019

## STATEMENT OF OPERATIONS AND CHANGES IN FUND BALANCES

For the year ended March 31	Operating Fund	Endowment Fund	2019	2018
<b>Revenue</b>				
Campaign contributions	\$1,474,914	\$ -	\$1,474,914	\$ 1,339,494
Funds received from other United Ways	197,513	-	197,513	324,266
Total campaign income	1,672,427	-	1,672,427	1,663,760
Investment income (Note 8)	9,362	123,457	132,819	45,761
Program income	3,165	-	3,165	18,458
Grants (Note 9)	211,621	-	211,621	221,548
Nevada income	22,316	-	22,316	26,949
Other donations	9,061	15,265	24,326	28,214
Other income	-	-	-	31,216
Total revenue	1,927,952	138,722	2,066,674	2,035,906
<b>Expenditures</b>				
<b>Community &amp; Program Funding</b>				
Allocations/Designations to Member Agencies - Schedule A	842,658	-	842,658	851,310
Designations to other charities	68,404	-	68,404	18,939
Age friendly initiative	81,405	-	81,405	-
Innovation program funding	-	-	-	75,000
Neighbourhood funding initiative	20,000	-	20,000	25,000
Organizational & community development - Schedule B	300,547	-	300,547	290,227
Labour program - Schedule B	58,939	-	58,939	52,040
Homelessness project - Schedule B	208,261	-	208,261	218,921
United Way of Canada membership fees	17,902	-	17,902	18,097
<b>Fundraising</b>				
Investment management fees	-	13,337	13,337	10,082
Campaign expenses - Schedule B	339,380	-	339,380	355,534
Total expenditures	1,937,496	13,337	1,950,833	1,915,150
Excess of revenue over expenditures (expenditures over revenue)	(9,544)	125,385	115,841	120,756
Fund Balances, Beginning of Year	878,193	1,706,334	2,584,527	2,463,771
Interfund Transfers (Note 10)	119,736	(119,736)	-	-
Fund Balances, End of Year	\$ 988,385	\$1,711,983	\$2,700,368	\$ 2,584,527

LOCAL LOVE LOCAL LOVE LOCAL LOVE LOCAL LOVE LOCAL LOVE



**United Way**  
**Peterborough & District**  
 Together, we are possibility.

United Way Peterborough & District  
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 E: [office@uwpeterborough.ca](mailto:office@uwpeterborough.ca)  
 W: [uwpeterborough.ca](http://uwpeterborough.ca)